



Corporate-Nonprofit Partnership Model: How to Collaborate Successfully to Implement Conservation on Farms

**A partnership born
from shared
values.**



About Maola Local Dairies

- Farmer-owned cooperative with members spanning New York to South Carolina
- Average farm size is 125 COWS
- Six milk processing plants in four states
- 2.2 billion pounds of milk processed in 2024
- 1,053 employees



About Alliance for the Chesapeake Bay

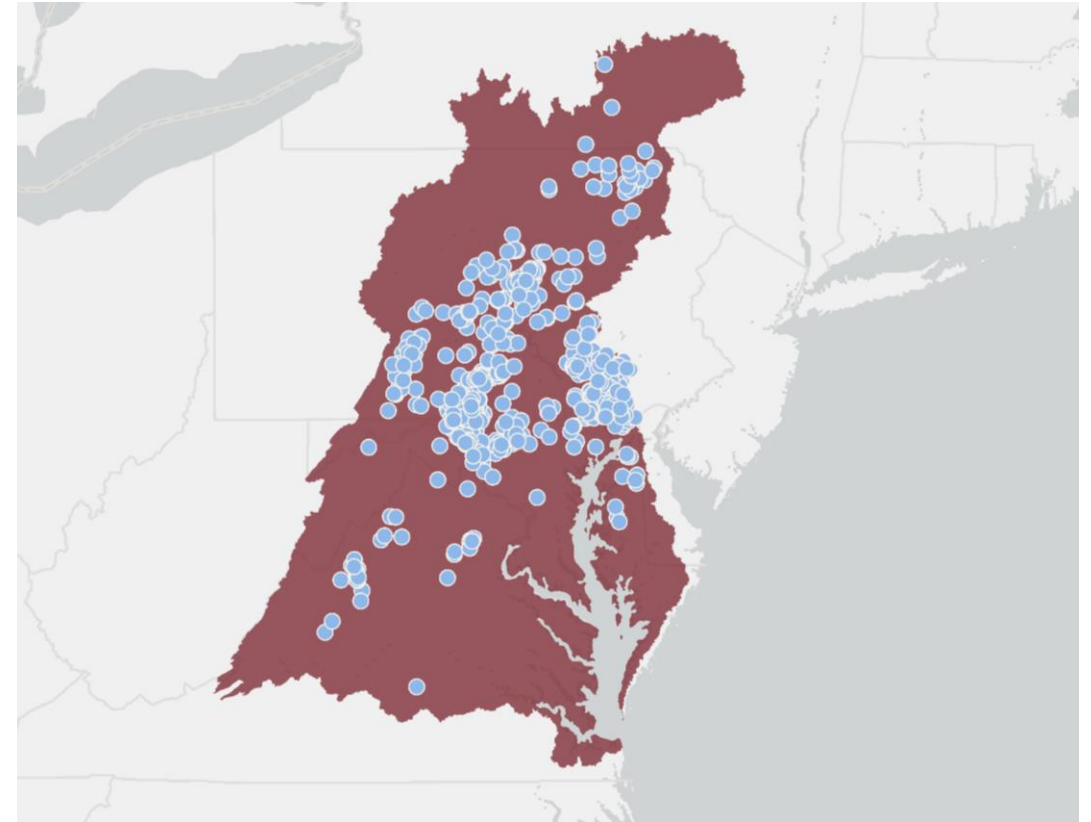


- The Alliance brings together communities, companies, and conservationists to improve our lands and waters of the Chesapeake Bay Watershed
- Staff in Pennsylvania, Maryland, Washington DC, Virginia, New York, North Carolina
- Nearly \$100M raised for farmers through partnership with Maola



We create more impactful change when we do it together

With 90% of Maola Local Dairies' farmer-owners operating within the Chesapeake Bay watershed, we are committed to environmental responsibility by implementing best management practices across our farms



• Maola Farms Within CBW as of February 2025

■ Chesapeake Bay Watershed

Farmer-Led Sustainability



- The Alliance and Maola have been working side-by-side for over eight years, a partnership that was built through supply-chain work with Turkey Hill Dairy. Our teams understand our roles and strengths and bring those to bear via on-the-ground solutions for a more sustainable dairy supply chain.
- Since 2018, we've served over 260 farms, drafted 41 farm conservation plans, installed over 100 conservation practices, and planted 20,000 trees on agricultural lands.



Every farm, big or small, can make an impact on the local ecosystem



Before



After



Farmer Impact



- “This project greatly impacted the water runoff from my farm due to better facilities, better water drainage, and better water control. The health improvement we have seen in our calves and heifers has been huge simply due to the new facilities and better environment that we now have. If the farmer does not get financial aid, many of these projects will not continue.”
- - THCWP Supported Farmer



Contact us



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