

The Nature Conservancy



Three quarters of the carbon dioxide emissions driven by humans have occurred since 1950.



There has been nearly a 70% average decline of birds, amphibians, mammals, fish and reptiles since 1970.

2030 GOALS

	CLIMATE	3Gt CO2e∕yr	increased sequestration or reduced emissions of greenhouse gas
		100M people	who are most vulnerable to an increased risk of flooding, fire or drought benefitting from nature to adapt to climate change
	OCEANS	4B hectares	healthy ocean regions that are important for biodiversity and carbon
	FRESHWATER River Systems	1M km	healthy river systems that are important for biodiversity and carbon
	FRESHWATER Lakes & Wetlands	30M hectares	healthy lakes and wetlands that are important for biodiversity and carbon
	LANDS	650M hectares	healthy lands that are important for biodiversity and carbon
	PEOPLE	45M people	who are benefitting from healthy ocean regions, freshwater systems and lands that are important for biodiversity and carbon

ECOSYSTEMS



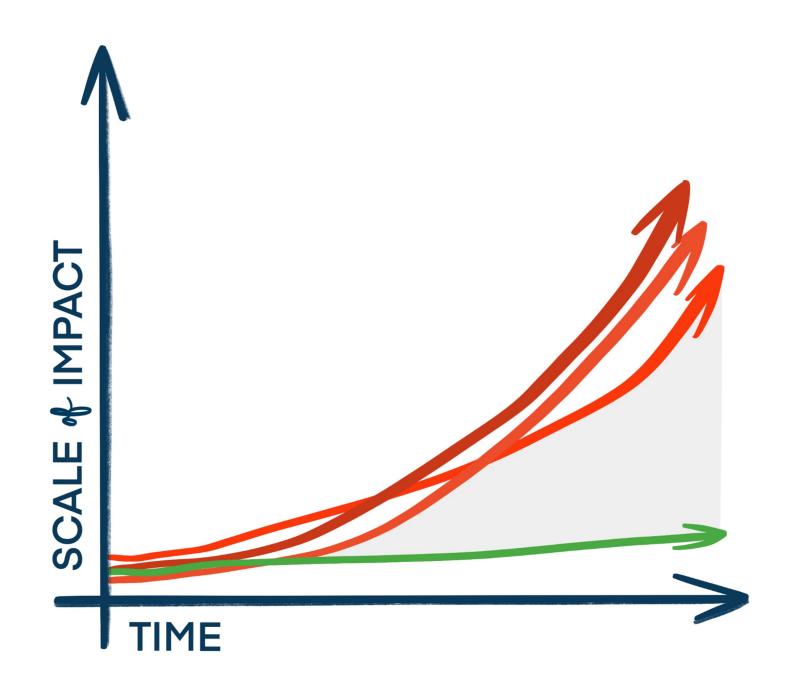
PROBLEM STATEMENT

TNC spends too much time, money and resources learning which ideas will deliver impact at scale and which ideas won't.



CURRENT REALITY

HOW DO WE BEND
THE CURVE OF OUR
IMPACT?



Plan then Do Approach

PLAN



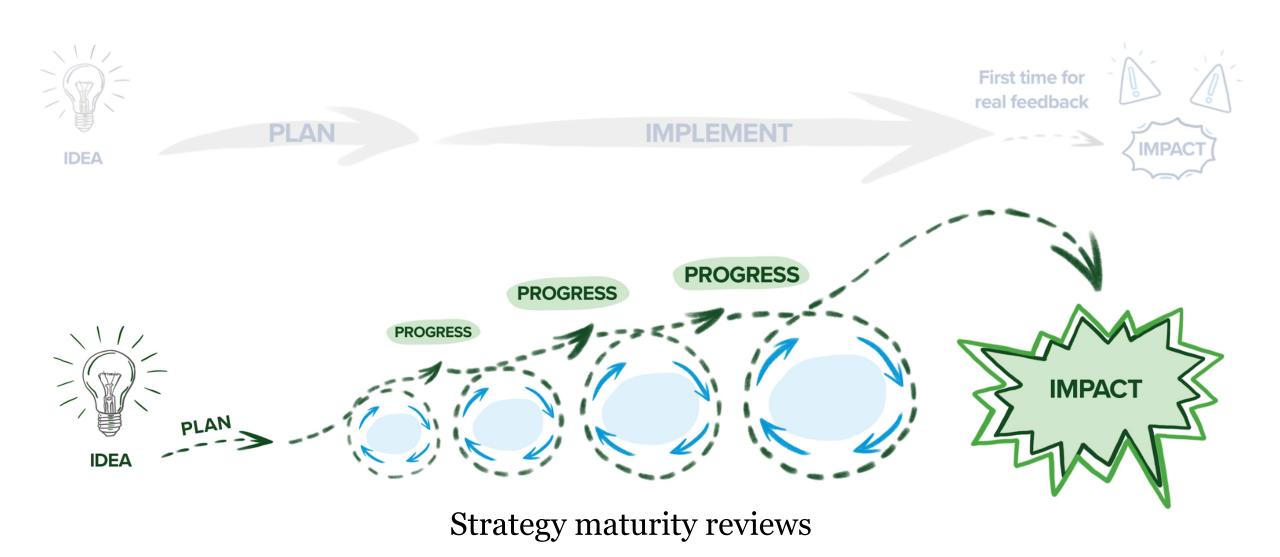
IMPLEMENT

First time for real feedback





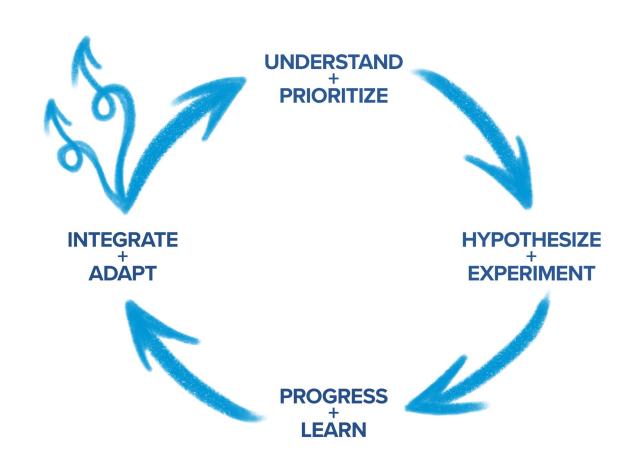
Learn While Doing Approach



Experimentation

THE AGILITY (LAB)

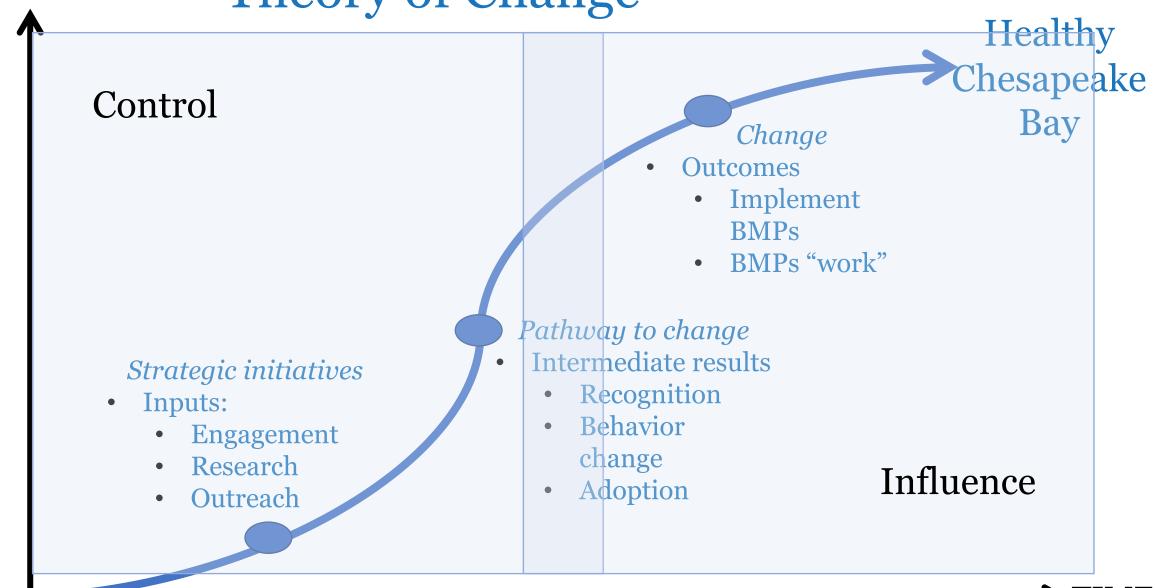
Find early indicators of success or trouble

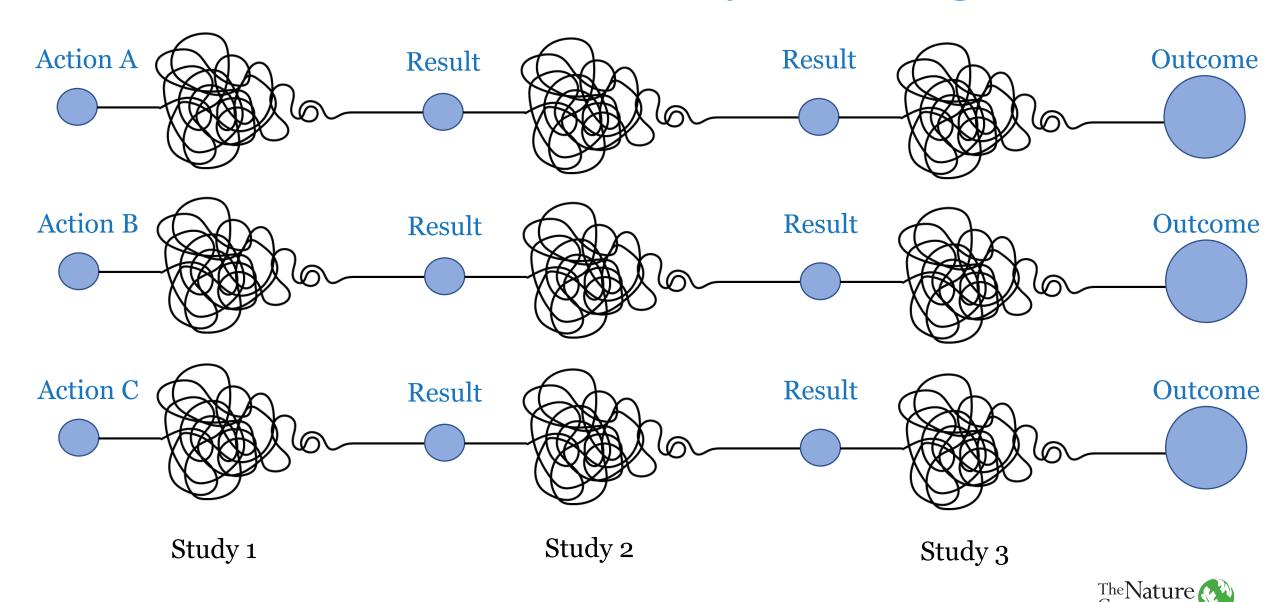


IMPACT Theory of Change Healthy Chesapeake Bay Change Outcomes **Implement BMPs** BMPs "work" Pathway to change Intermediate results Strategic initiatives Recognition • Inputs: Behavior Engagement change Research Adoption Outreach

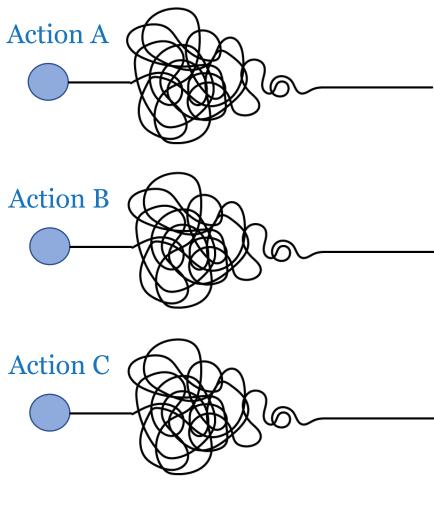
IMPACT

Theory of Change



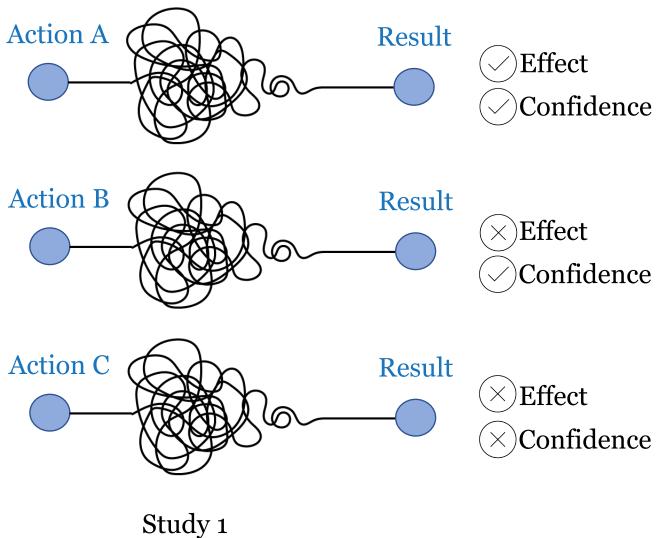


Marvland/DC



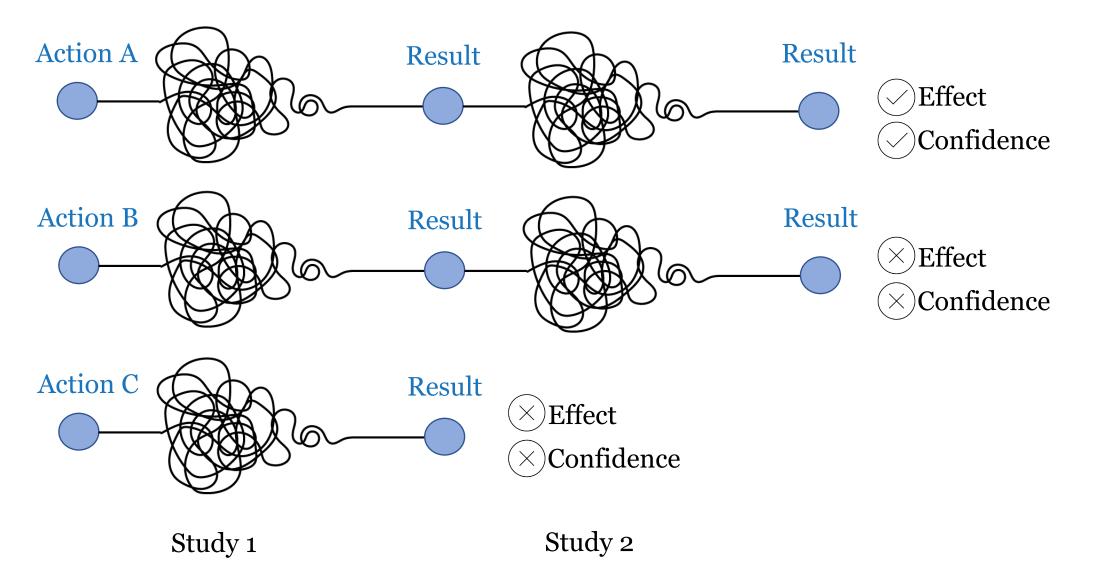
Study 1



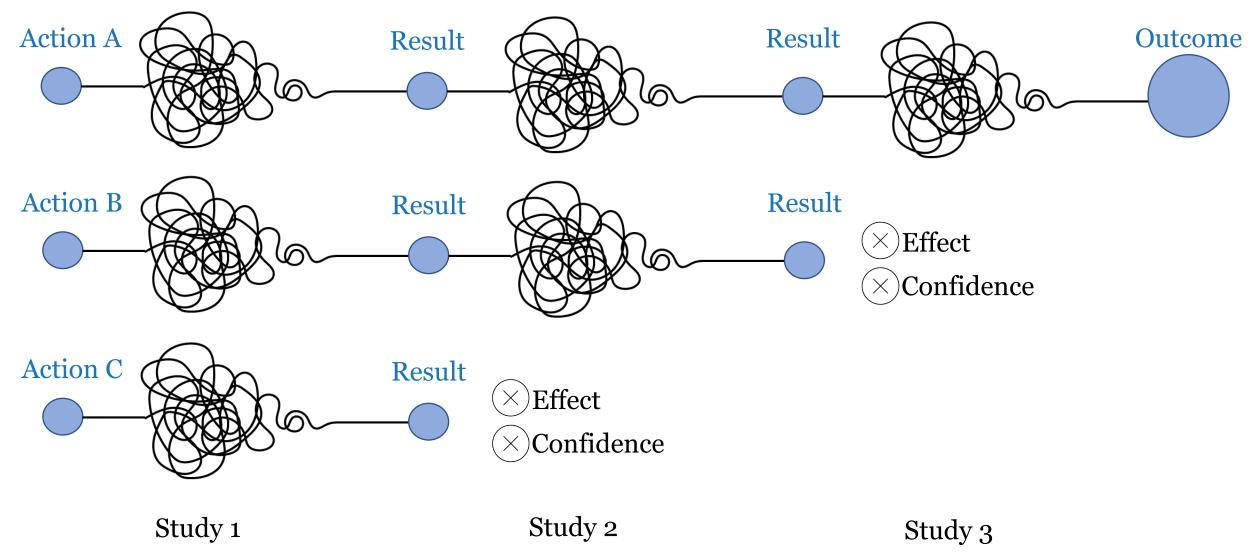






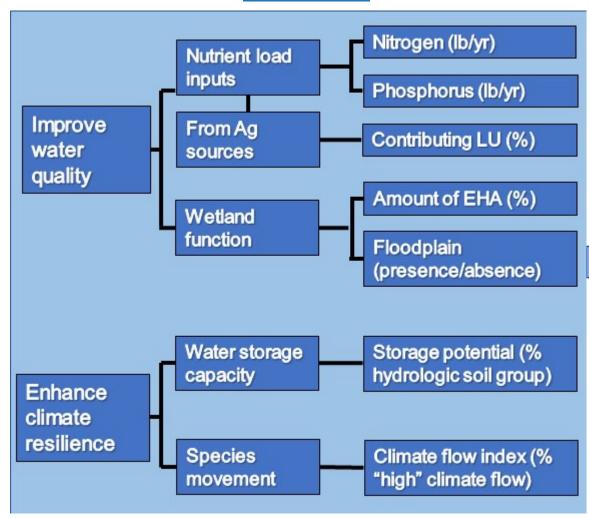




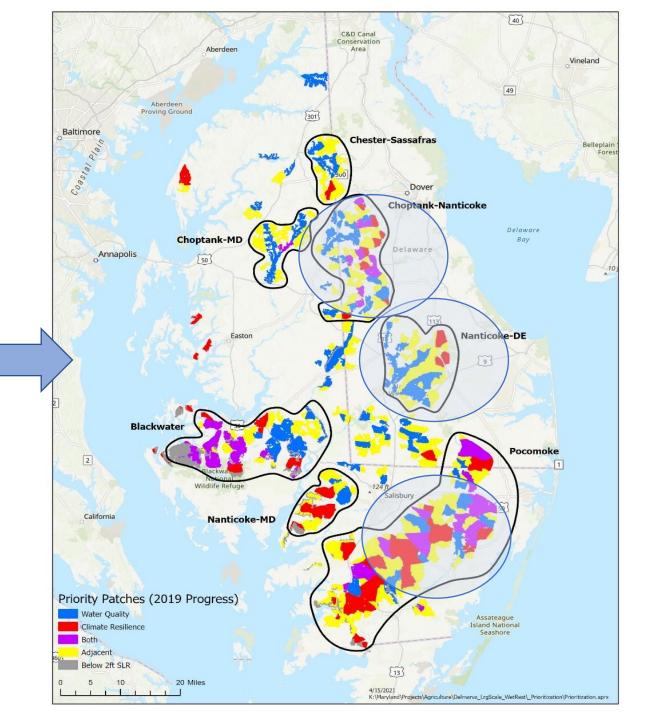




Goal: Increase wetland restoration at scale



Step 1: Where should we target wetland restoration outreach?



Step 2: Social Marketing Initiative

